

12 TO 13 JUNE 2019 | Southampton United Kingdom

Southampton 2019

# COASTLINK Conference



## The future for short sea shipping - Conference Programme

Leonardo Royal Hotel Southampton Grand Harbour , Southampton

A neutral pan-European network dedicated to the promotion of short sea and feeder container shipping and how they form part of a competitive supply chain.

Chairman: Gavin Roser, Ambassador at Large, European Freight and Logistics Leaders Forum (F&L), Past Chairman & Co-founder of Coastlink Network

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## WELCOME RECEPTION - Coastlink - Tuesday 11 June 2019

19:30 MANGO THAI TAPAS, OCEAN VILLAGE

## DAY ONE - Coastlink - Wednesday 12 June 2019

### Session 1 - The changing European logistics landscape – Adapting to the changing economic demands for transportation

Chair - Gavin Roser, Ambassador at Large, European Freight and Logistics Leaders Forum (F&L)

08:40 Coffee and registration

09:00 Welcome address

*Clive Thomas, Head of Commercial & Property, ABP Southampton*

09:20 Keynote address - Implications and opportunities in the rapidly changing UK maritime political, sociological, environmental and technological landscape

*Sarah Kenny, Vice Chair of Maritime UK*

This keynote will address the key issues affecting the UK maritime sector, through the lens of the recently published UK Governments Maritime 2050 report. The focus will be on how the UK maritime sector can, through greater collaboration and through the consideration of the issues as inter-connected opportunities, achieve and sustain competitive advantage.

09:40 The strategic importance of short-sea shipping in the Port of Antwerp

*Justin Atkin, Port Representative, UK and Ireland, Port of Antwerp*

Brexit is a catalyst to the re-engineering of supply chains and a modal shift from accompanied trailer to containers. Located close to the main European markets and connected to more than 1000 ports globally, Port of Antwerp is perfectly placed for both short sea and deep-sea feeder routes with the UK & Ireland.

10:00 The future of short-sea shipping: cases in roads to water initiatives

*Dr Merv Rowlinson, Lecturer in Maritime Economics, City University, London & Piraeus*

The vast predominance of road haulage in domestic UK freight movements, and its associated environmental impact, has brought renewed interest in short sea, coastal and inland shipping as a practical alternative mode. This paper seeks to discuss examples of shipping activity in UK waters, vis-à-vis road haulage competition.

10:20 Raising standards and competency levels of port operatives

*Colin Bassam, Manager, Port Training Services*

It is vital within the modern day port industry that all staff, have the correct skills, can prove competency to comply with legislation and maintain a high standard of productivity.

10:40 Q&A

11:00 Coffee & Networking

11:30 Panel Discussion - The changing economic demand for transportation in Europe

Moderator – Nick Lambert, Director, NLA Ltd

Panelists include:

- Kenneth Russell, Chair, Rail Freight Group,
- Gavin Roser - Ambassador at Large, European Freight and Logistics Leaders Forum
- Chantal McRoberts, Principal Consultant, Drewry
- Chris Rowland, Managing Director, MDS Transmodal

12:50 Lunch

### Session 2 - How to manage your transport procurement and service - The best cost and delivery solution with environmental consideration

13:50 Keynote address - Efficient Transport Solutions and Sustainable Supply Chains + Q&A

*Andrew Ellis, Country Manager, Unifeeder UK*

When it comes to key factors such as safety, lead time, emissions and cost, Short sea is a highly competitive alternative to conventional road transport - we believe that short sea is a strong and competitive mode of transportation for intra-european supply chains

14:10 Panel Discussion - The best cost and delivery solution with environmental consideration

Moderator – Dr Stavros Karamperidis, Lecturer, Maritime Economics, University of Plymouth

Panelists include:

- Richard Ballantyne, Chief Executive, British Ports Association,
- Alex Veitch, Head of Multimodal Policy, Freight Transport Association
- Duncan Buchanan, Policy Director, England & Wales, Road Haulage Association
- Craig Barbour, General Manager, ABP Southampton & Hams Halls Rail terminal

**15:40 Coffee & Networking**

**16:10 Implications of implementing the Green Agenda**

*Tienne Oates, Logistics Project Manager, Wincanton for B&Q*

This presentation considers if the green and sustainability agenda will become a top priority for logistics companies within the next 5 years, based on research conducted with British shippers and forwarders.

**16:30 Vessel Technology Advice and Support (VTAS) - an independent service for accelerated adoption of energy saving technologies**

*Tim Hardy, Vessel Technology Advice and Support for Fuel Efficient Shipping, Business Lead, BMT*

Since 2017 global companies BMT and Black & Veatch have been working in close collaboration to bring a new service to market entitled; Vessel Technology Advice and Support (VTAS). VTAS seeks to provide ship owners, operators, charterers and financiers with independent and impartial knowledge that assists them in justifying future investment in Energy Saving Technologies (EST's). The presentation will briefly describe the context in which we are all operating to achieve an environmentally- friendly modal shift in shipping. A brief summary of available ESTs will be presented and an illustrative case study discussed. The presentation will conclude by discussing some of the on-going research and thinking that the VTAS team are engaged in.

**16:50 The first ever zero emission, autonomous ship and the cost benefit considerations to the environment**

*Stian Michael Kristoffersen, Product Manager USV Solutions, Kongsberg Maritime*

**17:10 Q&A**

**17:25 Wrap up of Day 1**

*Gavin Roser, Ambassador at Large, European Freight and Logistics Leaders Forum (F&L)*

**17:35 Conference close**

**19:30 CONFERENCE DINNER - ENNIO'S RESTAURANT, SOUTHAMPTON**

**DAY TWO - Coastlink - Thursday 13 June 2019**

**Session 3 - Belt and Road - The real partnership with Europe? - How Chinese developments and investments are influencing European short sea shipping**

**09:00 Coffee**

**09:20 Chairman's Welcome Address**

**09:40 Port of Gdańsk – the first station in Europe's Belt & Road**

*Krzysztof Zalewski, Marketing & International Relations Specialist, Port of Gdansk*

This presentation will provide a brief description of Gdańsk's role in the maritime industry in the Baltic region. It will highlight the development of Belt & Road and its importance to Polish trade. It will also explain the Polish port's position on the opportunities and threats of this initiative.

**10:00 Liverpool-Humber Optimisation of Freight Transport project**

*Stephen Weaver, Head of Corporate Development, P&O Ferries + Chair of LHOFT*

An industry and university collaboration focused on unlocking the full potential of the ports and logistics services along the Liverpool Humber corridor that provides useful insights into the drivers and architecture required to support efficient logistical flows.

**10:20 Q&A**

**10:40 Coffee & Networking**

**11:10 Panel Discussion - Belt & Road - How Chinese developments and investments are influencing European short sea shipping**

**Moderator – Nick Lambert, Director, NLA Ltd**

Panelists include:

- *Mark Hamson, International Trade Adviser, Department of International Trade*
- *David Cross, Consultant, DC Consult*
- *Mike Austin, Sales Director, PSP Worldwide Logistics*
- *Justin Atkin, Port Representative, UK and Ireland, Port of Antwerp*

**12:30 Wrap up of Conference**

*Gavin Roser, Ambassador at Large, European Freight and Logistics Leaders Forum (F&L)*

**12:40 Lunch**

**14:00 PORT TOUR**



<p><b>Conference Fee</b>  <b>£1058<sub>GBP</sub> / €1375<sub>euro</sub></b>  <b>Cost per delegate</b>          (standard rate)          10% discount for members          of official supporters.</p>	<p><b>Booking Online</b>  <a href="http://coastlink.co.uk/book">coastlink.co.uk/book</a> or complete          and fax the booking form below          to +44 1329 550192. On receipt of          your registration, you will be sent          confirmation of your delegate place</p>
<p><b>Fee Includes</b></p> <ul style="list-style-type: none"> <li>• Conference attendance with lunch              and refreshments on both days</li> <li>• Full documentation in electronic              format</li> <li>• Networking Drinks - 11 June 2019</li> <li>• Conference Dinner - 12 June 2019</li> <li>• Port Tour - 13 June 2019</li> <li>• Fast track access to the Seawork              Exhibition</li> </ul>	<p><b>Contact Us</b>          For further information on exhibiting,          sponsoring, or attending the          conference, contact the Events          team on: <b>+44 1329 825335</b>          or <a href="mailto:conferences@coastlink.co.uk">conferences@coastlink.co.uk</a></p>
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**Please tick all that apply :**

Please register me for the Coastlink Conference 2019. I will attend the following:

- Networking drinks (11 June 2019) - no additional cost
- Conference dinner (12 June 2019) - no additional cost
- Port Tour (13 June 2019) - no additional cost

**Members of supporting associations will receive a 10% discount**

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